

### Position: Junior Irrigation Consultant – Cradock

The Junior Irrigation Consultant will be responsible for developing and executing sales strategies and tactics required to grow the Company's Irrigation footprint throughout the Eastern Cape. He will be required to work with the Team in all aspects of irrigation within the region to support the overall objectives of the company.

#### Requirements:

- Minimum Grade 12 level qualification
- At least 2 years experience in agricultural irrigation related activities
- Proven computer skills in Internet, Email, MS Word, Excell, Powerpoint; and have the capability of putting together professional proposals
- Must be a team player, with a willingness to learn and posses good organisational skills
- Candidates with a knowledge of Model Maker and IrriMaker will be given preference
- Candidates with an electrical/electronic background will be given preference
- Candidates must have good communication skills, and present a friendly and courteous disposition towards customers, suppliers and colleagues

#### Responsibilities:

- Develop relationships with roll players and new customers in the region and be able to understand customer needs for specific irrigation products and services.
- Surveying and Design of Agricultural Irrigation systems. (Training will be provided where required)
- Provide technical support and service to customers
- Oversee installations, and where applicable provide installation services
- Identify potential avenues of value-add to existing irrigation systems such as automation and fertigation systems.
- Adhere to the Company administrative protocols with regards to quoting, ordering, supplying, billing etc.
- Attend technical courses and conduct research on new technologies and ideas relating to the company's business objectives.

The Company will offer a competitive salary structure, including a company vehicle, and an incentive based commission structure.

Candidates who meet the requirements may forward a covering letter and CV to [admin@irrico.net](mailto:admin@irrico.net) by no later than 31 August 2017.

(If you have not been contacted by 15 September 2017, you may deem your application as having been unsuccessful)